	GD (End FY18)	SEIU 888 FY20 Proj. In House	SEIU 888 FY21 Proj.	SEIU 888 FY22 Proj.	Whitsons Full Private Year 1	Whitsons Full Private Year 2	Whitsons Full Private Year 3	
INCOME								
Cash	$ 586,335.78	$ 586,335.78	$ 586,335.78	$ 586,335.78	$ 658,854.00	$ 678,620.00	$ 698,979.00	
Reimursements	$ 116,432.33	$ 116,432.33	$ 116,432.33	$ 116,432.33	$ 150,640.00	$ 155,159.00	$ 159,814.00	
Rebates/incentives								
Total Income	$ 702,768.11	$ 702,768.11	$ 702,768.11	$ 702,768.11	$ 809,494.00	$ 833,779.00	$ 858,793.00	
EXPENSES								
Food	$ 266,598.00	$ 266,598.00	$ 266,598.00	$ 266,598.00	$ 237,864.00	$ 244,999.00	$ 252,349.00	
Labor	$ 395,014.65	$ 382,748.52	$ 388,489.75	$ 394,317.09	$ 542,919.00	$ 559,206.00	$ 575,983.00	
Management Fee	$ -				$ 30,000.00	$ 30,900.00	$ 31,827.00	
Other	$ 53,849.13	$ 53,848.83	$ 53,848.83	$ 53,848.83	$ 102,663.00	$ 105,743.00	$ 108,915.00	
Health/Dental (district)	$ 168,383.19	$ 175,395.90	$ 182,411.74	$ 189,708.21	$ -	$ -	$ -	
Total Expenses	$ 883,844.97	$ 878,591.25	$ 891,348.31	$ 904,472.13	$ 913,446.00	$ 940,848.00	$ 969,074.00	
Profit/(loss)	$ (181,076.86)	$ (175,823.14)	$ (188,580.20)	$ (201,704.02)	$ (103,952.00)	$ (107,069.00)	$ (110,281.00)	
Savings from Proposal					$ (71,871.14)	$ (81,511.20)	$ (91,423.02)	
Unemployment etimate all employees taking maximum					$ 174,481.66			
Separation Sick and Vacation Only due on death and retirement (Savings) or cost for poitive number					$ 102,610.52	$ (81,511.20)	$ (91,423.02)	
Total 3 year savings including conservative estimate of unemployment								$ (70,323.70)
NPV of 91,000 savings for 5 additional years beyond year 3								$437,243.85